

- Articulate the business case for ACO investment in palliative care services.
- Apply at least 2 additional relationship strategies needed for long-term partnership with ACOs.

Currently, less than one-third of accountable care organizations (ACOs) have formal contracts with palliative care providers, despite the fact that many of the ACO goals can be advanced through palliative care services. At the same time, there are ACOs that have been leaders in starting, growing, and/or driving access to palliative care services for their patients, and many are seeing positive results. This session will cover three things. First, it will explore the state of accountable care in the US, highlighting geographic, ownership and maturity variations that can make a difference in partnership interest levels. Second, drawing on cases of successful palliative care-ACO partnerships, the session will provide attendees with the business case that they can make for investment in palliative care. Lastly, because the path towards financial partnership is rarely straight-forward, this session will also explore what a program might expect even once the business case is successfully made.

Innovative Applications of ELNEC Curriculum: Eighteen Years Equipping Nurses to Deliver Palliative Care in Diverse Care Settings (FR413)



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Objectives

- Define primary palliative care and name three reasons why primary palliative care is important for all patients and families.
- Describe the ELNEC program and model for dissemination of primary palliative care education and give three examples of how ELNEC curriculum has been adapted in diverse care delivery settings to provide clinicians with primary palliative care education

Background. The End-of-Life Nursing Education Consortium (ELNEC) was established in 2000 as a national education initiative to expand the capacity of nurses in diverse care settings to integrate palliative care into practice. ELNEC uses a train-the-trainer model and adaptable curriculum materials. ELNEC has expanded to offer multiple specialty courses; and in 2017, the ANA and HPNA recommended that all nurses have ELNEC training as the basis of primary palliative nursing practice.

Methods. We use case examples to demonstrate how ELNEC curriculum has been successfully adapted for diverse learners.

Results. ELNEC curriculum has been implemented to educate acute care nurses, graduate students in a palliative care certificate program, and care managers and social workers within a health plan:

1. A metropolitan medical center administered a needs assessment survey to all inpatient nursing staff. Based on the survey results, multiple 30-minute unit-based educational sessions using portions of ELNEC modules are being piloted to increase nurses' knowledge of palliative care.
2. Clinical staff at a community hospital wanted to better support families after they had received bad news. ELNEC Core curriculum was used to provide a 3-hour training on communication.
3. Learning strategies from the ELNEC modules are being threaded throughout graduate level interdisciplinary palliative care courses housed within the School of Nursing at a university.
4. An ELNEC Course was offered to more than 250 care managers and social workers for a health plan to increase awareness of the comprehensive needs of members with serious illness and encourage early referral to palliative and community resources.

Conclusions. Across care settings, nurses, care managers, and social workers are ideally positioned to identify and address unmet palliative care needs in the populations they serve. These examples demonstrate how ELNEC curriculum can be adapted to disseminate primary palliative care knowledge, enabling clinicians to improve quality of life for their patients living with serious illness.

General Inpatient Payment and the Office of Inspector General...Can They Live Together in Perfect Harmony? (FR414)



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Objectives

- Recognize the issues faced by hospice programs providing, or not providing, the general inpatient (GIP) level of care.
- Examine the Medicare regulations pertaining to the hospice GIP level of care.
- Demonstrate knowledge of clinical criteria for initiating, continuing and terminating the GIP level of care.

Over the past decade, the hospice industry has experienced increasing regulatory scrutiny and change. One area of recent focus is the provision of the general